Financial Statements (With Supplementary Information) and Independent Auditor's Report

June 30, 2017 and 2016



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Independent Auditor's Report

To the Board of Directors Wide Angle Youth Media, Inc.

We have audited the accompanying financial statements of Wide Angle Youth Media, Inc. (a nonprofit organization) which comprise the statements of financial position as of June 30, 2017 and 2016, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Wide Angle Youth Media, Inc. as of June 30, 2017 and 2016, and the related statement of activities and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Report of Supplementary Information

CohnReynickLLP

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The schedules of functional expenses on page 15 are presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audits of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Baltimore, Maryland December 4, 2017

Statements of Financial Position June 30, 2017 and 2016

<u>Assets</u>

	2017		2016
Current assets Cash Restricted cash Accounts receivable Grants receivable Deferred costs on uncompleted contracts Prepaid expense	\$	132,697 21,338 33,265 98,525 10,688	\$ 79,431 20,668 66,179 14,252 16,313 7,178
Total current assets		296,513	204,021
Property and equipment, net		192,798	218,612
Other assets Security deposit		2,099	2,099
Total assets	\$	491,410	\$ 424,732
Liabilities and Net Assets			
Current liabilities Accounts payable and accrued expenses Deferred revenue Total current liabilities	\$	38,722 42,225 80,947	\$ 34,870 23,125 57,995
		80,947	57,995
Net assets Unrestricted Temporarily restricted Permanently restricted		224,125 165,000 21,338	 304,679 41,390 20,668
Total net assets		410,463	 366,737
Total liabilities and net assets	\$	491,410	\$ 424,732

Statements of Activities Years Ended June 30, 2017 and 2016

	2017					2016								
	Ur	restricted		emporarily estricted		manently estricted	Total	Un	restricted		emporarily estricted		rmanently estricted	Total
Support and revenue														
Support														
Grants	\$	163,371	\$	235,000	\$	-	\$ 398,371	\$	209,187	\$	38,650	\$	-	\$ 247,837
Contributions		91,349		-		-	91,349		47,588		-		-	47,588
In-kind contributions		12,345		-		-	 12,345		17,200		-		-	 17,200
Total support		267,065		235,000			502,065		273,975		38,650			312,625
Revenue														
Program services fees		254,324		-		-	254,324		221,419		-		-	221,419
Special events		9.776		-		-	9,776		10,028		-		-	10,028
Program expense reimbursements		16,077		_		_	16,077		23,047		_		_	23,047
Interest Income		-				670	670				-		612	 612
Total revenue		280,177		-		670	 280,847		254,494		_		612	 255,106
Net assets released from restrictions														
Satisfaction of usage restrictions		111,390		(111,390)		<u>-</u>			185,035		(185,035)			
Total support and revenue		658,632		123,610		670	 782,912		713,504		(146,385)		612	567,731
Expenses														
Program services														
Baltimore Speaks Out		119,372		-		-	119,372		91,698		_		-	91,698
Mentoring Video Project		81,673		-		_	81,673		60,628		-		-	60,628
Youth Traveling Photography		87,954		-		-	87,954		76,891		-		-	76,891
The Design Team		113,085		-		-	113,085		97,375		-		-	97,375
Youth Speaks Out		18,848		-		-	18,848		25,767		-		-	25,767
Other programs		207,324		-		-	207,324		121,773		_		-	121,773
Supporting services		•					•		•					,
Fundraising		23,156		-		-	23,156		23,009		-		-	23,009
General and administrative		87,774					 87,774		98,112					98,112
Total expenses		739,186					 739,186		595,253					 595,253
Increase (decrease) in net														
assets from operations		(80,554)		123,610		670	43,726		118,251		(146,385)		612	(27,522)
Net assets, beginning of year		304,679		41,390		20,668	366,737		186,428		187,775		20,056	394,259
Net assets, end of the year	\$	224,125	\$	165,000	\$	21,338	\$ 410,463	\$	304,679	\$	41,390	\$	20,668	\$ 366,737

See Notes to Financial Statements.

Statements of Cash Flows Years Ended June 30, 2017 and 2016

	2017		 2016
Cash flows from operating activities Increase (decrease) in net assets Adjustments to reconcile increase (decrease) in net assets	\$	43,726	\$ (27,522)
to net cash provided by operating activities Depreciation (Increase) decrease in assets		48,519	39,586
Accounts receivable Grants receivable Deferred costs on uncompleted contracts Prepaid expenses Increase in liabilities		32,914 (84,273) 5,625 7,178	(45,859) 126,821 (16,313) (7,178)
Accounts payable and accrued expenses Deferred revenue		3,852 19,100	10,459 3,561
Net cash provided by operating activities		76,641	 83,555
Cash flows from investing activities Deposit to restricted cash Purchase of property and equipment		(670) (22,705)	(612) (72,790)
Net cash used in investing activities		(23,375)	 (73,402)
Net increase in cash		53,266	10,153
Cash, beginning of the year		79,431	 69,278
Cash, end of the year	\$	132,697	\$ 79,431

Notes to Financial Statements June 30, 2017 and 2016

Note 1 - Organization and nature of operations

Wide Angle Youth Media ("WAYM") was formed as a nonprofit Corporation under Section 501(c)(3) of the Internal Revenue Code of 1986, under the laws of Maryland on October 30, 2000. Through media arts education, WAYM cultivates and amplifies the voices of Baltimore youth to engage audiences across generational, cultural, and social divides. WAYM programs inspire creativity and instill confidence in young people, empowering them with skills to navigate school, career, and life.

WAYM delivers free and accessible in and out-of-school time creative youth development programming to more than 400 young people ages 10-24 each year. Our target population is youth from traditionally underserved demographic groups and neighborhoods. Because these youth have limited access to technology resources, WAYM's programs are an important educational supplement that builds their academic and workforce-readiness skills. By learning to communicate, be responsible, and work in teams, young people in WAYM programs also learn skills to create self-sufficient lives. WAYM's curriculum is closely aligned with the National Core Curriculum, the State of Maryland Visual Arts Education Standards and the National Media Arts Standards. STEAM-focused learning has been particularly compatible in media education, with both disciplines providing learning that is investigative, hands-on, project-based, and grounded in real-life skills.

Since the organization's founding in 2000, WAYM has served over 4,400 Baltimore City youth, who have produced hundreds of videos about youth and community issues, such as violence, youth identity, community safety, media literacy, and the environment. Student media projects have reached over 400,000 people last year collectively at community screenings, on television, at film festivals, on the radio, and online.

WAYM implements a pathway of free programming that starts with introductory community workshops and leads to advanced workforce development training:

The Youth Traveling Photography Exhibition (now known as "Community Voices") is a program that provides youth (ages 10-20) with free or low cost photography workshop at city schools and local organizations to generate work to be displayed at a range of venues in Baltimore City. The work is displayed in schools, Farmer's Markets around Baltimore, galleries and in large-scale public installations.

Youth Speak Out provides youth in Baltimore City with media training through custom workshops with community partners.

The Baltimore Speaks Out Program is a free introductory video making and youth development program produced in partnership with the Enoch Pratt Free Library. Workshops are conducted each semester in neighborhood library branches and schools.

The Mentoring Video Project (now known as the "Video Team") is an advanced media production program for Baltimore City youth (ages 14-20) giving them the opportunity to gain advanced video and audio production training, and develop their critical thinking, story-telling and creative skills by producing short original films that are distributed nationally.

The Design Team is an after-school program that offers Baltimore City youth ages 14-20 giving them the opportunity to gain advanced social design and media training while developing their public speaking, leadership and marketing skills.

Notes to Financial Statements June 30, 2017 and 2016

MediaWorks is a newly revamped intensive summer training in partnership with YouthWorks for 30 youth ages 14-21 to be employed and to participate in media arts and college and career development programming.

Wide Angle Youth Apprenticeships allow 10-12 students ages 16-24 who have shown increasing skill growth and engagement in Wide Angle programming the option to earn stipends and participate in either teaching or media production workforce development tracks.

WAYM also operates a social enterprise to build organizational capacity. Wide Angle Productions produces videos for clients year round on a fee-for-service basis, hiring youth apprentices and paying them an hourly wage or stipends to produce multimedia projects for clients under the direction of our adult staff.

Note 2 - Summary of significant accounting policies

Basis of accounting

The accompanying financial statements have been prepared on the accrual basis of accounting, whereby support and revenue are recognized when committed or earned and expenses and purchases are recognized when the related obligations are incurred.

Net assets

Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence and/or nature of any donor restrictions. Support that is restricted by the donor is reported as an increase in unrestricted net assets if the restriction expires in the reporting period in which the support is recognized. All other donor-restricted support is reported as an increase in temporarily or permanently restricted net assets, depending on the nature of restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statements of activities as net assets released from restrictions.

Use of estimates

The preparation of financials statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amount of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

Revenue recognition

Contributions, including unconditional promises to give, are recorded as made. Conditional promises to give are recognized when the conditions on which they depend are substantially met. Unconditional promises to give due in the next year are recorded at their net realizable value.

Revenue for services are recorded once services are completed. Payments received in advance prior to services being completed are recorded as deferred revenue and are classified as current liabilities on the statements of financial position. The deferred revenue is recognized as services are completed.

Restricted cash

Restricted cash includes funds held in the working capital reserve account. As of June 30, 2017 and 2016, the balance in the working capital reserve account was \$21,338 and \$20,668, respectively.

Notes to Financial Statements June 30, 2017 and 2016

Accounts receivable

Accounts receivable are stated at the amount management expects to collect from outstanding balances. Management provides probable uncollectible amounts through a provision for bad debt expense and adjustment to its valuation allowance. Management has determined that at June 30, 2017 and 2016, an allowance was not necessary.

Deferred costs on uncompleted contracts

Deferred contract costs generally include all direct contract costs, such as labor and materials related to contract performance on uncompleted video production contracts. Deferred contract costs are accumulated and charged to operations as the related revenue from contracts is recognized.

Property and equipment

Property and equipment are reported at cost if purchased or fair market values at the time of donation if donated. WAYM capitalizes all expenditures of the property and equipment of \$600 or greater. Depreciation is computed using the straight-line basis over the estimated useful lives of the assets. Cost of repair and maintenance are expensed when incurred.

Leasehold improvements	Straight-line	10 years
Equipment	Straight-line	5 years
Furniture and fixtures	Straight-line	3 years

In-kind contributions

WAYM records various types of in-kind contributions. Contributed services are recognized at fair value if the services received (a) create or enhance long-lived assets or (b) require specialized skills, are provided by individuals processing those skills, and would typically need to be purchased if not provided by donation. Contributions of tangible assets are recognized at fair value when received. The amounts reflected in the accompanying financial statements as in-kind contributions are offset by like amounts included in expenses or additions to property and equipment. Such donations are reported as unrestricted support unless the donor has restricted the donated asset for a specific purpose.

Directors and officers have made a significant contributions of their time to develop the organization and its programs. No amounts have been recognized in the accompanying statements of activities because the criteria for recognition of such efforts under GAAP have not been satisfied.

Income taxes

WAYM received a determination letter from the Internal Revenue Service ("IRS") to be treated as a tax-exempt entity pursuant to Section 501(c)(3) of the Internal Revenue Code and did not have any unrelated business income for the year ended June 30, 2017. Due to its tax-exempt status, WAYM is not subject to income taxes. WAYM is required to file and does file tax returns with the IRS and other taxing authorities. Management has determined that WAYM does not have any uncertain tax positions for any open tax returns. While no income tax returns are currently being examined by the IRS, tax years since 2014 remain open.

Functional allocation of expenses

The costs of providing the various programs and other activities have been summarized on a functional basis in the accompanying statements of activities. Accordingly, certain costs have been either directly charged to the programs and supporting services as incurred or allocated based on salaries and wages or usage for items such as occupancy.

Notes to Financial Statements June 30, 2017 and 2016

Advertising costs

Advertising costs are expensed as incurred. Total advertising expenses for the years ended June 30, 2017 and 2016 amounted to \$55 and \$115, respectively.

Note 3 - Grants receivable

Grants receivable are unconditional promises to give that are expected to be realized in one year or less and are classified as temporarily restricted net assets in the statements of activities. Grants receivable are deemed to be fully collectible by management and are composed of the following amounts as of June 30:

	 2017		2016
Henry and Ruth Blaustein Rosenberg Foundation	\$ 7,500	\$	7,500
Family League of Baltimore	3,000		4,952
National Endowment for the Arts	-		1,800
Open Society Institute of Baltimore	75,000		-
Dundalk Renaissance Corporation	5,475		-
Maryland Film Office	5,000		-
Baltimore Office of Promotion and the Arts	1,400		-
Maryland Humanities Council	750		-
Fund for Educational Excellence	 400		-
Total	\$ 98,525	\$	14,252

Note 4 - Property and equipment

At June 30, 2017 and 2016, property and equipment consist of the following:

	 2017		2016
Equipment Furniture and fixtures Leasehold improvements	\$ 184,479 60,188 116,219	\$	161,774 60,188 116,219
Less accumulated depreciation	 360,886 (168,088)		338,181 (119,569)
Property and equipment, net	\$ 192,798	\$	218,612

Notes to Financial Statements June 30, 2017 and 2016

Note 5 - In-kind contributions

During the years ended June 30, 2017 and 2016, WAYM received the following noncash donations of materials and services and that have been reflected in the financial statements of WAYM:

	2017		2016	
Retreat facilitation Strategic planning services Event lighting services Writing services Photographic printing Information technology professional services Other professional fees Other goods and materials	\$	5,000 3,200 2,174 752 29 - - 1,190	\$	- - - - 14,400 1,790 1,010
	\$	12,345	\$	17,200

Fair value measurement

WAYM uses a three-tier hierarchy framework for measuring fair value as established by FASB Accounting Standards Codification ASC-820, Fair Value Measurements and Disclosures. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities ("Level 1 measurement") and the lowest priority to unobservable inputs ("Level 3 measurements"). The three levels of the fair value hierarchy under ASC 820 are described below:

- Level 1 Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the WAYM has the ability to access.
- Level 2 Inputs to the valuation methodology include:
 - Quoted prices for similar assets or liabilities in active markets.
 - Quoted prices for identical or similar assets or liabilities in inactive markets.
 - Inputs other than quoted prices that are observable for the asset or liability.
 - Inputs that are derived principally from or corroborated by observable market data by correlation or other means.
- Level 3 Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The assets or liabilities fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

All in-kind contributions received were valued at Level 2.

Notes to Financial Statements June 30, 2017 and 2016

Note 6 - Related party transactions

For the years ended June 30, 2017 and 2016, WAYM received donated information technology professional services with an estimated fair value of \$0 and \$14,400, respectively, from a Company which a member of the board of directors owns.

For the years ended June 30, 2017 and 2016, WAYM provided production services in the amount of \$13,350 and \$8,760, respectively, to Companies which members of the board of directors hold key management positions.

Note 7 - Bank line of credit

WAYM has a line of credit with M&T Bank in an amount not to exceed \$10,000. This loan is an open end revolving line of credit, which bears interest at PRIME plus 1% (5.25% and 4.50% at June 30, 2017 and 2016, respectively). The letter of credit was not used in either 2016 or 2017.

Note 8 - Operating lease

WAYM occupies its office space under a long-term lease which expired on July 31, 2014, and requires WAYM to pay a proportionate share of increases in the office building's operating expenses in addition to the minimum annual rental. On July 22, 2014, the operating lease agreement was amended and restated; the new terms of the agreement extend the lease for an additional 10 years commencing on August 1, 2014 through July 31, 2024. The minimum lease payments are recognized on the accompanying statement of operations on a straight-line basis over the lease term in addition to WAYM's proportionate share of the office building's operating expenses.

Rent expense for the years ended June 30, 2017 and 2016 was \$45,032 and \$47,159, respectively, of which, \$978 and \$3,929 represent WAYM's proportionate share of the office building's operating expenses, respectively.

Minimum annual rentals for future years under lease agreement are as follows:

2018	\$	43,230
2019		44,298
2020		45,208
2021		46,113
2022		46,113
Thereafter		99,014
	'	
	\$	323,976

Notes to Financial Statements June 30, 2017 and 2016

Note 9 - Temporarily restricted net assets

Temporarily restricted net assets are restricted for the following purposes as of June 30:

	 2017	2016
Restricted to support new strategic plan Restricted to traveling youth program	\$ -	\$ 11,667
and time restriction Restricted to design team	-	5,000
program and time restriction Restricted to production and time	100,000	-
Restricted to MediaWorks program Time restriction grants	40,000 25,000	24,723
Total temporarily restricted net assets	\$ 165,000	\$ 41,390

Net assets released from restrictions as of June 30, 2017 and 2016 totaled \$111,390 and \$185,035, respectively.

Note 10 - Permanently restricted net assets

Permanently restricted net assets consist of specific working capital reserve funds. The balance as of June 30 is as follows:

	2017		2016		
Working capital reserve fund	\$	21,338	\$	20,668	

Note 11 - Subsequent events

Events that occur after the statement of financial position date but before the financial statements were available to be issued must be evaluated for recognition or disclosure. The effects of subsequent events that provide evidence about conditions that existed at the statement of financial position date are recognized in the accompanying financial statements. Subsequent events which provide evidence about conditions that existed after the statement of financial position date require disclosure in the accompanying notes. Management evaluated the activity of WAYM through December 4, 2017 (the date the financial statements were available to be issued) and concluded that no subsequent events have occurred that would require recognition in the financial statements or disclosure in the notes to the financial statements.



Schedules of Functional Expenses Years Ended June 30, 2017 and 2016

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	Prog	ram services	Supporting services					Total
			Fundraising		General and administrative		expenses	
Calarias	c	205.040	\$	10.050	\$	20.624	ф.	420.206
Salaries	\$	385,910	Ф	12,852	Ф	30,624	\$	429,386
Payroll taxes		26,371		866		2,236		29,473
Employee benefits		37,792		1,604		4,531		43,927
Payroll service fees		2,291		-		90		2,381
Stipends		23,346		-		30		23,376
In-kind donations		6,631		-		5,714		12,345
Contract/consulting services		17,017		-		-		17,017
Legal and accounting		440		47		17,221		17,708
Equipment and software		7,761		2,069		2,684		12,514
Telephone		2,595		49		1,664		4,308
Postage and delivery		630		414		110		1,154
Rent		40,036		-		4,996		45,032
Printing and publications		3,931		23		274		4,228
Staff travel and conference		8,874		-		1,164		10,038
Program supplies		9,396		5,062		6,459		20,917
Depreciation		43,669		-		4,850		48,519
Insurance		5,250		69		4,069		9,388
Dues		200		_		221		421
Other		6,116		100		838		7,054
Total	\$	628,256	\$	23,156	\$	87,774	\$	739,186

2016

	Progr	am services	Supporting services						
				Fundraising		General and administrative		Total expenses	
Salaries	\$	238,017	\$	9,745	\$	34,020	\$	281,782	
Payroll taxes		18,891		743		1,850		21,484	
Employee benefits		25,595		1,579		4,056		31,230	
Payroll service fees		1,673		-		57		1,730	
Stipends		19,820		-		1,392		21,212	
In-kind donations		8,640		-		8,560		17,200	
Contract/consulting services		19,826		-		15,512		35,338	
Legal and accounting		7,583		186		7,636		15,405	
Equipment and software		7,214		1,985		6,246		15,445	
Telephone		3,327		-		1,036		4,363	
Postage and delivery		701		873		161		1,735	
Rent		41,303		1,500		4,356		47,159	
Printing and publications		16,846		1,382		66		18,294	
Staff travel and conference		5,062		137		886		6,085	
Program supplies		14,427		4,622		550		19,599	
Depreciation		35,626		-		3,960		39,586	
Insurance		6,022		200		2,007		8,229	
Dues		460		-		669		1,129	
Other		3,099		57		5,092		8,248	
Total	\$	474,132	\$	23,009	\$	98,112	\$	595,253	

See Independent Auditor's Report.



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